

# Q1 2021

SUSANN LINDE, CFO AND HEAD OF INVESTOR RELATIONS

# *Wallenstam reports a stable result*



# Important events Q1 2021

- Land allocation in Barkarbystaden, Järfälla
- Acquisition of land in Gothenburg, Mölndal and Sundbyberg
- Took possession of the building Östermalmshallen in Stockholm
- Sold shareholding in the solar cell developer Exeger Sweden AB, and acquired shares in the payment service provider Klarna

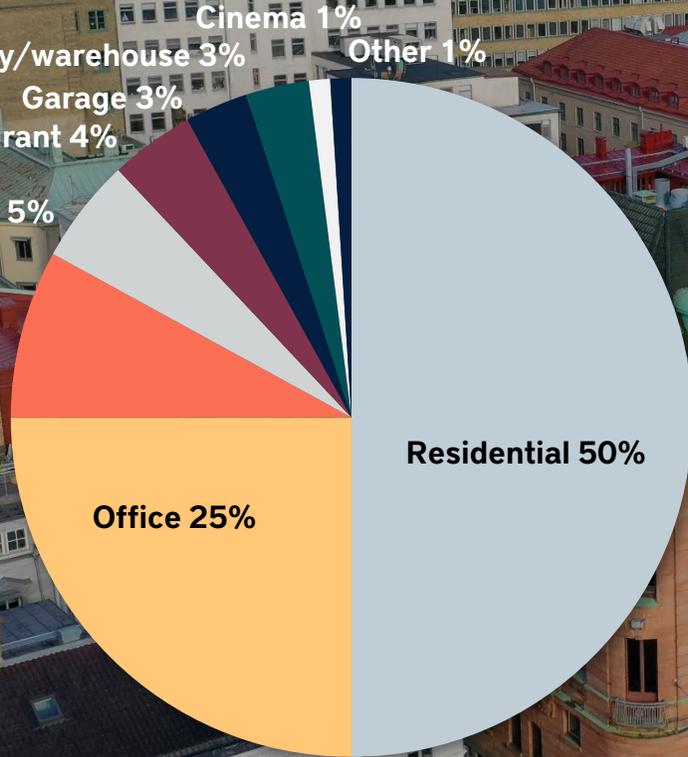


# Construction of the Year

ARTILLERISTALLARNA WON  
THE RENOVATION CATEGORY



# Focus on the growth regions



Rental value



Gothenburg  
60%



Stockholm  
& Uppsala  
40%

# The Market

## Office

*Continued high demand*

*New production the same rent level as existing in the inner city of Gothenburg*

## Restaurant

*Tough situation*

## Residential

*High demand*

*100% occupancy*

*140 000 applicants in our own housing queue*

## Retail

*Tough situation*

*Not two-floor stores*

*Proud partner of  
Stockholm City Mission*

OUR NEW CONSTRUCTION IN Q1

# 405 completed rental apartments

## Parkstråket 1

HANINGE



**42**  
RENTAL APTS.

**53**

RENTAL APTS.



**Parkstråket 2**  
HANINGE

COMPLETED IN Q1, 2021

**Allén**  
TYRESÖ



**55**  
RENTAL APTS.

**35**  
RENTAL APTS



**Söra kvarter**  
ÖSTERÅKER

COMPLETED IN Q1, 2021

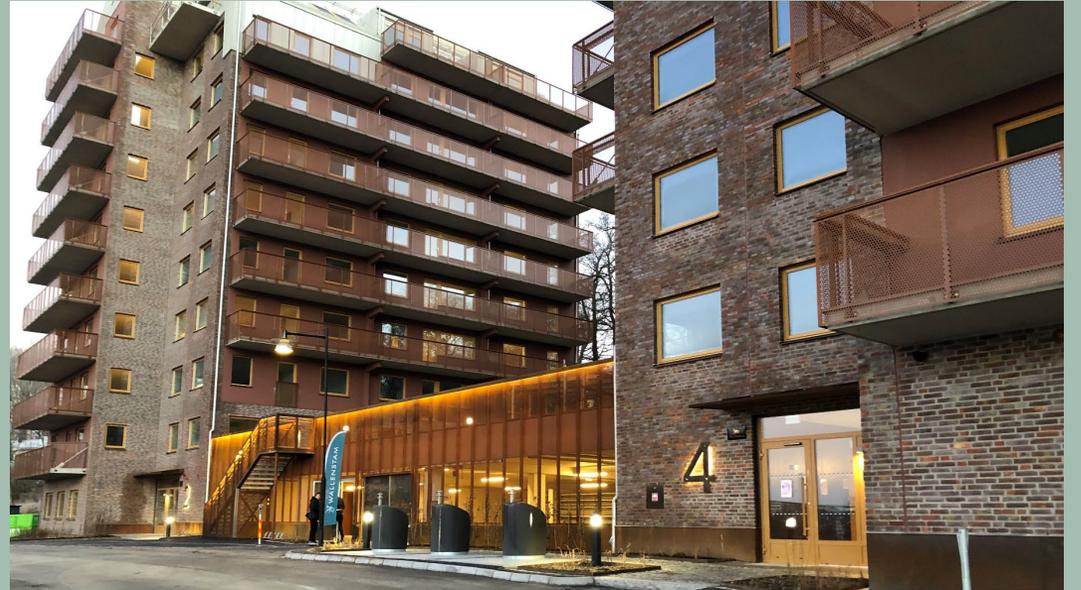
**Elisedal**  
GOTHENBURG



**158**  
RENTAL APTS.



**Kv. Rosengången**  
HÄRRYDA



**62**  
RENTAL APTS.

COMPLETED IN Q1, 2021

# Net operating income, properties

SEK million	2021 Jan-Mar	2020 Jan-Mar	2020/2021 Apr-Mar	2020 Jan-Dec
Rental income	561	523	2,169	2,131
Operating expenses	-147	-137	-529	-519
<b>Net operating income, properties</b>	<b>414</b>	<b>386</b>	<b>1,641</b>	<b>1,613</b>

Surplus ratio 73.8%



# Net operating income increased by 7%

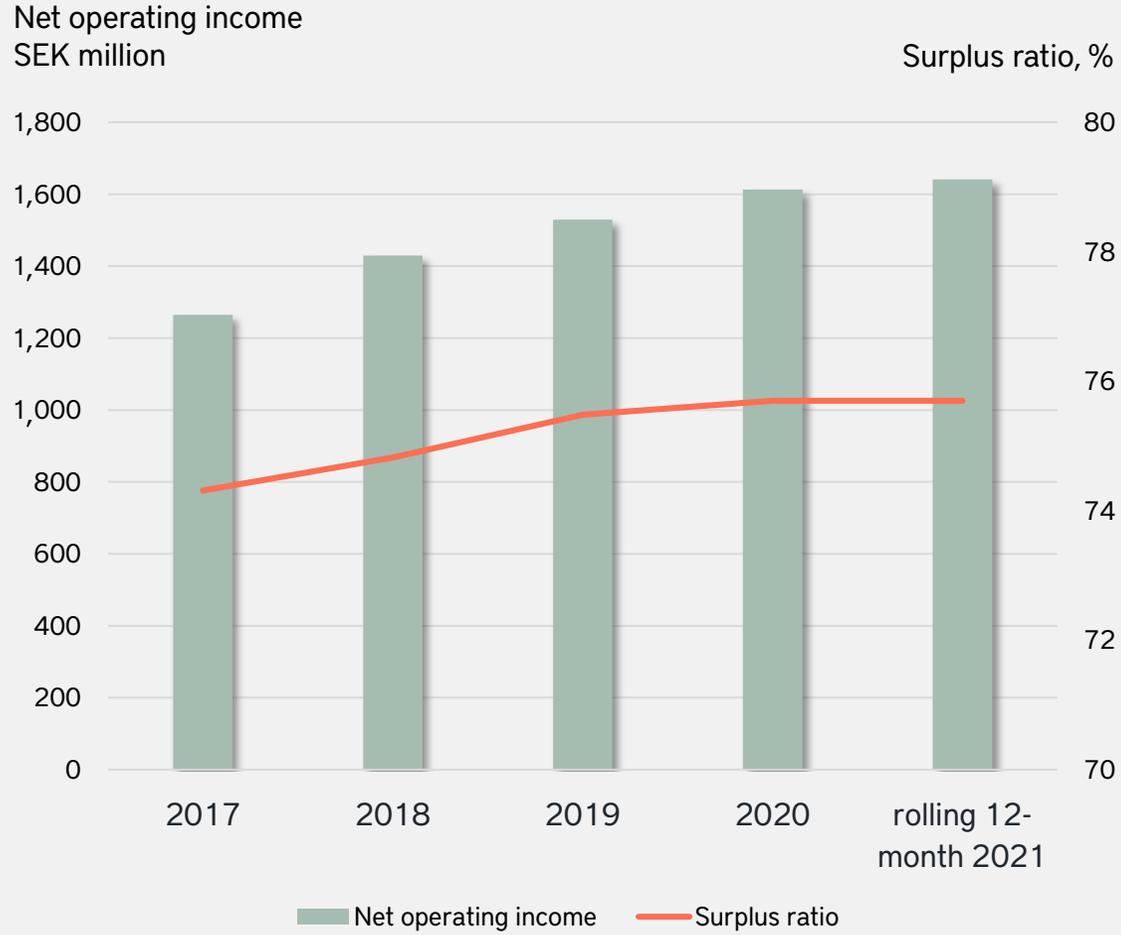
## Rental income



## Operating expenses



# Efficient property portfolio

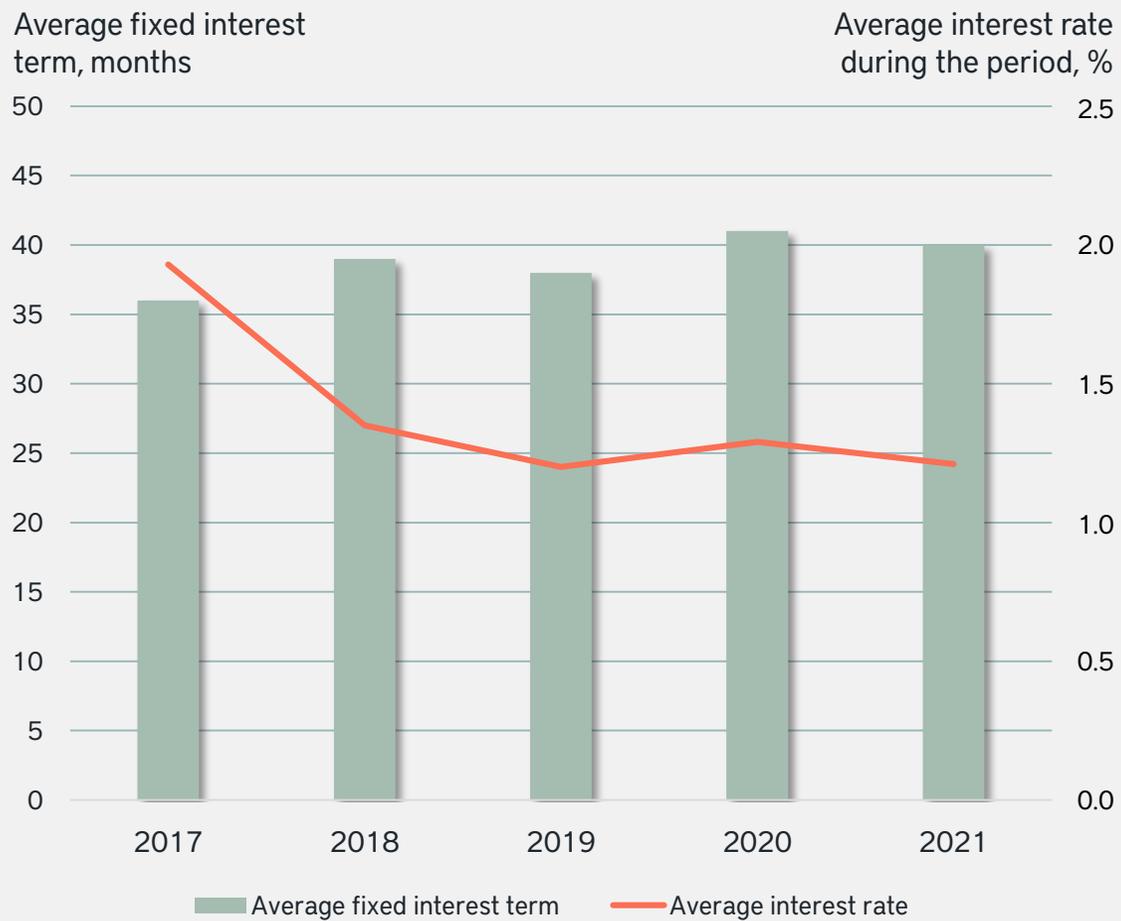


# Income from property management

SEK million	2021 Jan-Mar	2020 Jan-Mar	2020/2021 Apr-Mar	2020 Jan-Dec
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<b>Net operating income, properties</b>	<b>414</b>	<b>386</b>	<b>1,641</b>	<b>1,613</b>
Management costs and administrative expenses	-66	-59	-250	-243
Financial income	1	2	3	4
Financial expenses	-58	-55	-246	-243
<b>Income from property management</b>	<b>291</b>	<b>275</b>	<b>1,147</b>	<b>1,131</b>



# Financing



# Profit before changes in value

SEK million	2021 Jan-Mar	2020 Jan-Mar	2020/2021 Apr-Mar	2020 Jan-Dec	
Income from property management	291	275	1,147	1,131	
Realized changes in value, financial instruments	19	-	23	4	
Participation in profits/losses of associated companies	0	-2	1	-1	• Convendum
Revenue, development property sales	38	57	518	537	• Sales
Expenses, development property sales	-28	-39	-360	-371	
Other income	42	83	127	168	• Result energy
Other expenses	-36	-51	-180	-195	
Financial expenses, other	-6	-5	-22	-21	
<b>Profit before changes in value and impairment losses</b>	<b>321</b>	<b>318</b>	<b>1,256</b>	<b>1,253</b>	



# Changes in value

SEK million	2021 Jan-Mar	2020 Jan-Mar	2020/2021 Apr-Mar	2020 Jan-Dec
<b>Profit before changes in value and impairment losses</b>	<b>321</b>	<b>318</b>	<b>1,256</b>	<b>1,253</b>
Changes in value, investment properties	311	254	1,396	1,339
<i>New construction</i>	145	254	744	853
<i>Other</i>	167	-	653	486
Unrealized changes in value, financial instruments	253	-177	268	-162
Unrealized changes in value, synthetic options	15	1	-22	-36
<b>Profit before tax</b>	<b>901</b>	<b>395</b>	<b>2,899</b>	<b>2,393</b>
Current tax	0	0	0	0
Deferred tax	-178	-87	-576	-485
<b>Profit for the period, after tax</b>	<b>723</b>	<b>309</b>	<b>2,322</b>	<b>1,908</b>



# Balance sheet

Assets, SEK million	21-03-31	20-12-31
Investment properties	59,262	57,933
Development properties	128	126
Wind turbines	1,014	1,033
Cash and cash equivalents	80	518
Other	1,182	971
<b>Total</b>	<b>61,666</b>	<b>60,581</b>

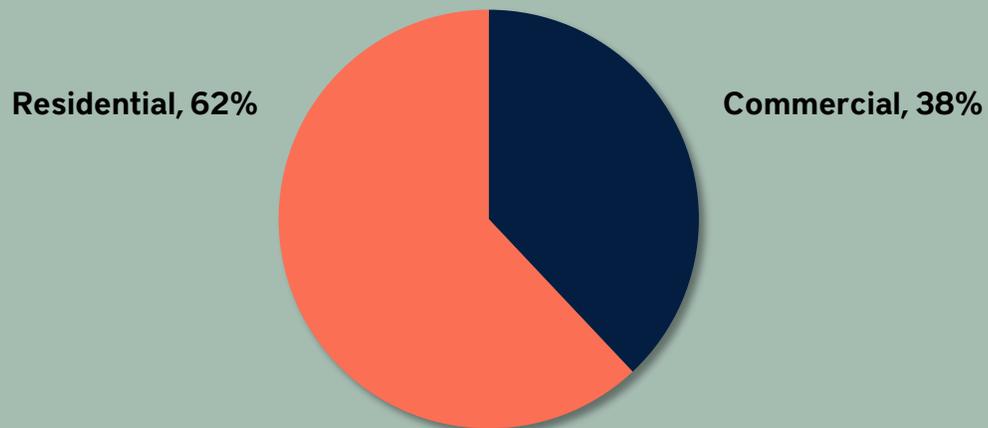
Liabilities and equity, SEK million	21-03-31	20-12-31
Equity	26,281	25,557
Interest-bearing liabilities	27,652	27,291
Financial derivative instruments	346	525
Lease liability	476	493
Other	6,911	6,715
<b>Total</b>	<b>61,666</b>	<b>60,581</b>



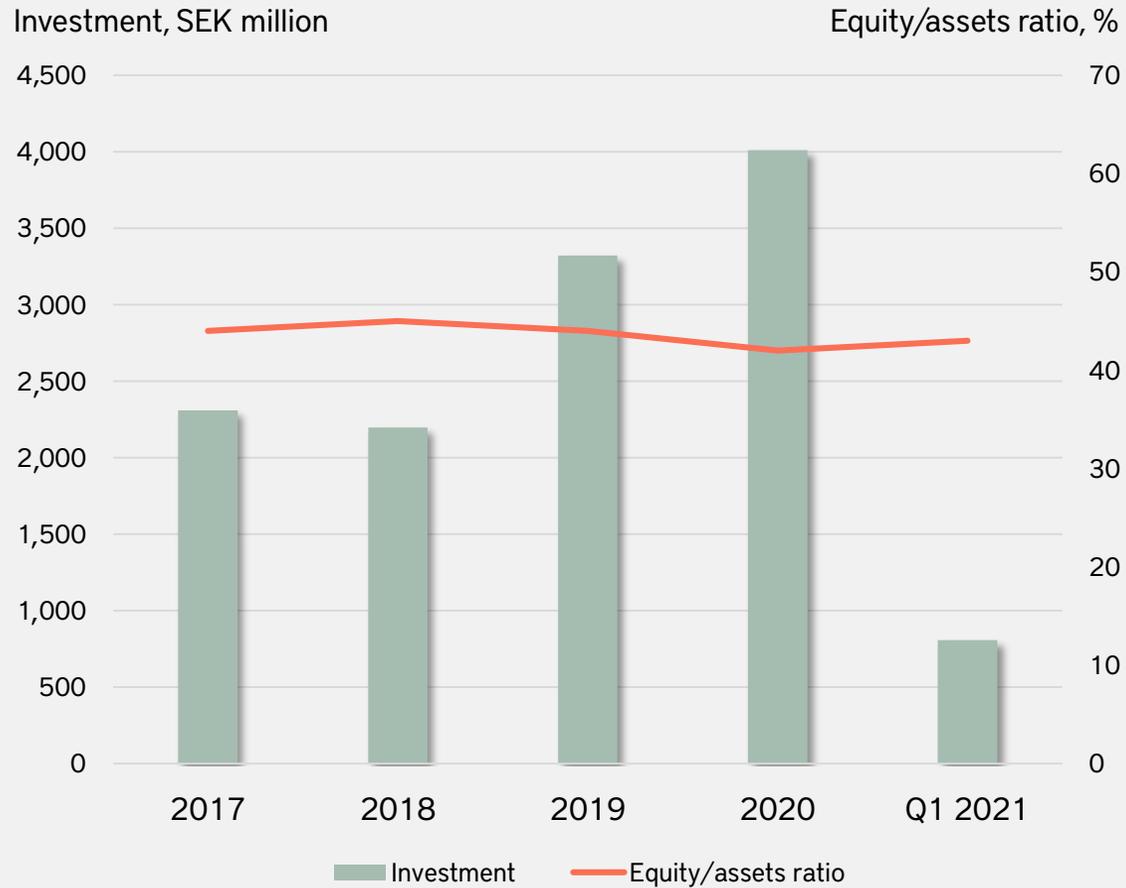
# Property value

- Property value: SEK 59 billion
- Lettable area: 1.3 million sq m
- Occupancy rate, lettable area: 97%
- Average yield requirement, commercial: about 4.5%
- Average yield requirement, residential: about 3.1%

## Distribution market value



# Investments in construction



Investment Equity/assets ratio

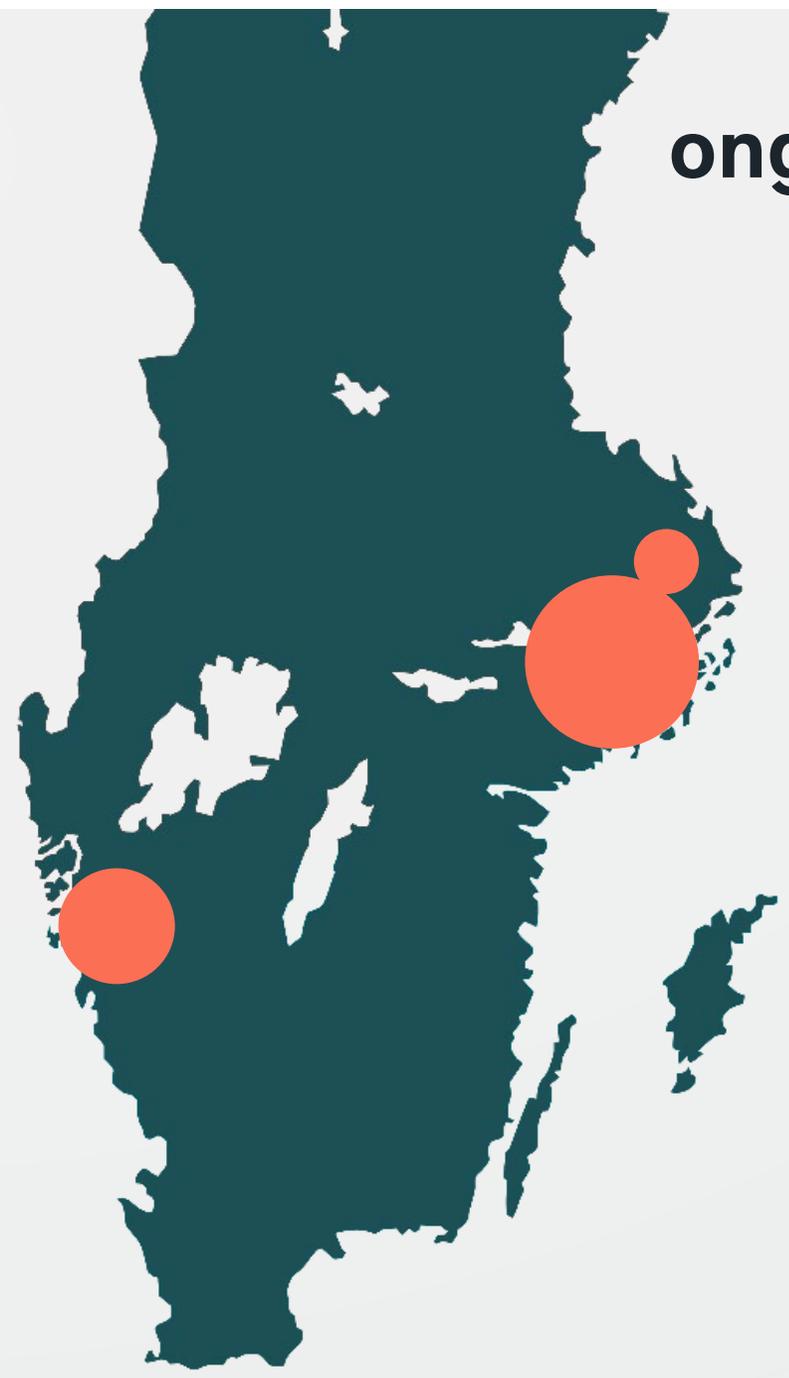


# Construction started of 189 apts in Q1

KV.7 IN KALLEBÄCKS TERRASSER, GOTHENBURG



# 2,100 apartments in ongoing new construction



**Occupation starts 2020**

- Elisedal**  
Gothenburg, 96 apts. 
- Godhems Backe**  
Gothenburg, 61 apts. 

**Occupation starts 2021**

- Kallebäck's Terrasser Kvarter 11**  
Gothenburg, 270 apts. 
- Entré Kallebäck (commercial)**  
Gothenburg 
- Kallebäck's Terrasser Kvarter 9**  
Gothenburg, 165 apts. 
- Mölnlycke Fabriker Kv. Kvarnen**  
Härryda, 185 apts. 

**Occupation starts 2022**

- Mölnlycke Fabriker Kv. Väven**  
Härryda, 116 apts. 
- Kallebäck's Terrasser Kvarter 8**  
Gothenburg, 266 apts. 
- Kallebäck's Terrasser Kvarter 10**  
Gothenburg, 85 apts. 

**Occupation starts 2023**

- Kallebäck's Terrasser Kvarter 7**  
Gothenburg, 189 apts. 

**Occupation starts 2020**

- Söra Kvarter**  
Österåker, 103 apts. 
- Parkstråket 1**  
Haninge, 58 apts. 
- Parkstråket 2**  
Haninge, 32 apts. 
- Umami Park, phase 2**  
Sundbyberg, 35 apts. 
- Allén**  
Tyresö, 66 apts. 

**Occupation starts 2021**

- Flanören**  
Uppsala, 156 apts. 
- Umami Park, phase 3**  
Sundbyberg, 133 apts. 

**Occupation starts 2022**

- Bandhagen Centrum**  
Stockholm, 84 apts.(co-op) 

# Balance sheet

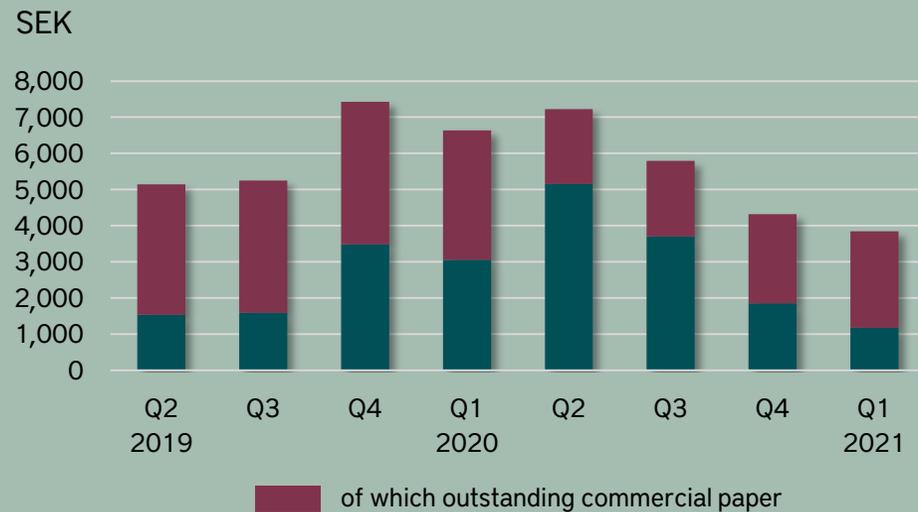
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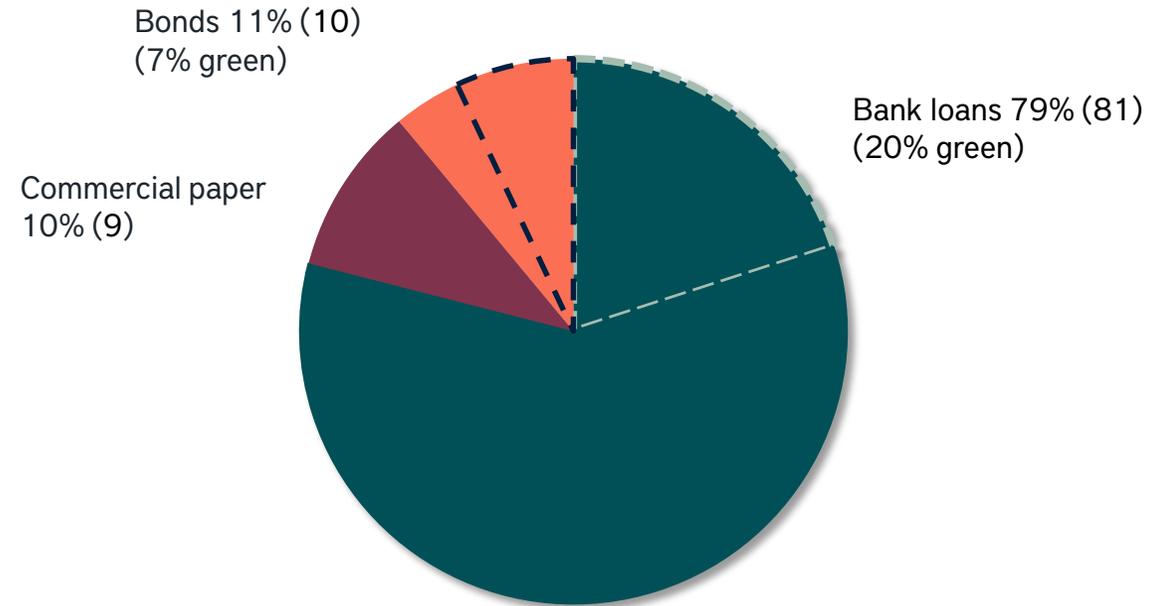


# Financing

## Available liquidity as of 21-03-31



## Distribution Financing as of 21-03-31



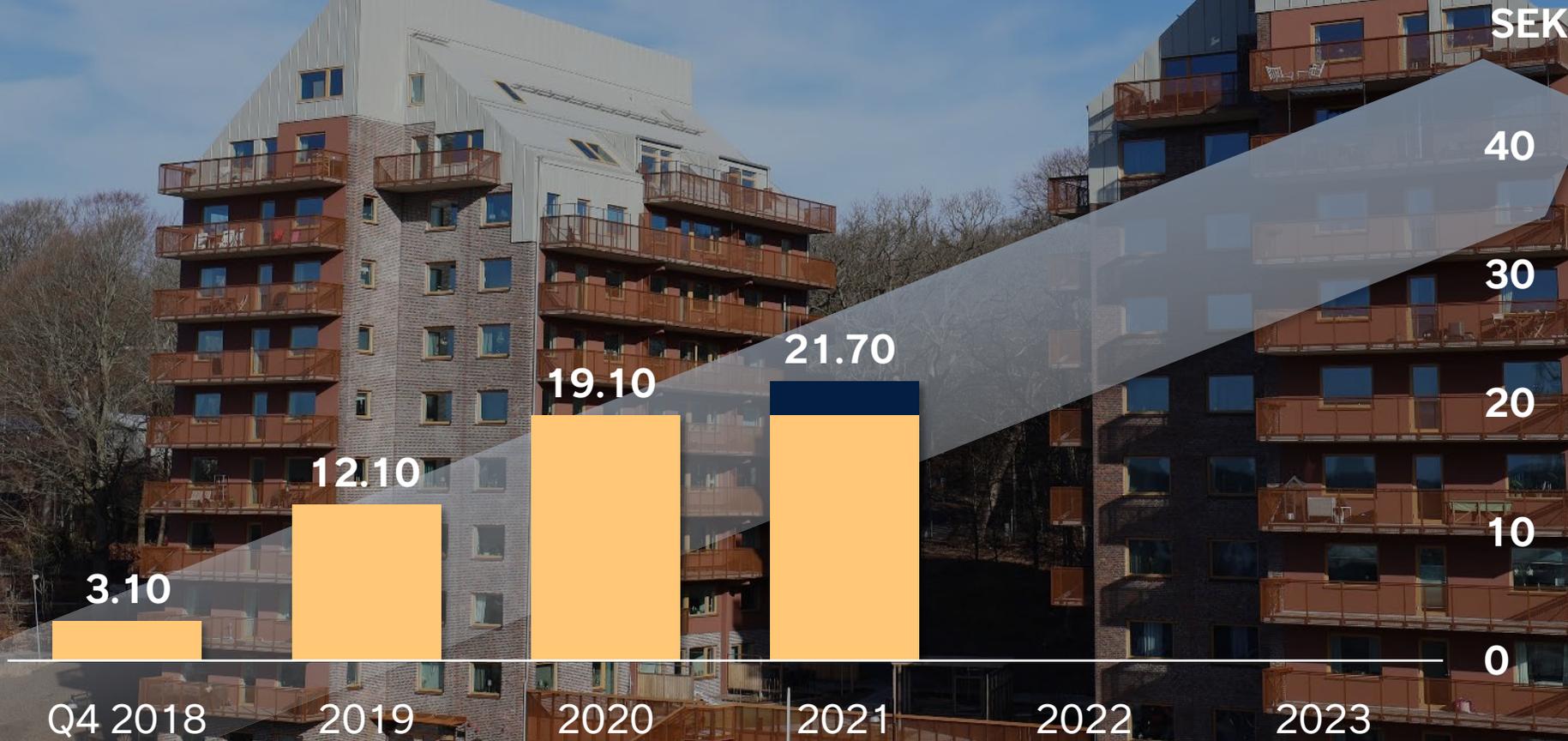
# Key ratios

	Q1 2021	Q1 2020
Net operating income, SEK million	414	386
Surplus ratio, %	73.8	73.8
Changes in value, new construction, SEK million	145	254
Loan-to-value ratio, %	46	45
Equity/asset ratio, %	43	43
Equity/share, SEK	81	75
Net asset value per share, SEK	100.90	92.60



# Goal 2023

*Increase in net asset value of SEK 40 per share*



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